

Contributors

Guillermo Arbe, Head Economist, Peru
+51.1.211.6052 (Peru)
guillermo.arbe@scotiabank.com.pe

Sergio Olarte, Head Economist, Colombia
+57.1.745.6300 Ext. 9166 (Colombia)
sergio.olarte@scotiabankcolpatria.com

Jorge Selaive, Head Economist, Chile
+56.2.2619.5435 (Chile)
jorge.selaive@scotiabank.cl

Eduardo Suárez, VP, Latin America Economics
+52.55.9179.5174 (Mexico)
esuarezm@scotiabank.com.mx

TODAY'S CONTRIBUTORS:

María (Tatiana) Mejía, Economist
+57.1.745.6300 (Colombia)
María1.Mejía@scotiabankcolpatria.com

Jackeline Piraján, Senior Economist
+57.1.745.6300 Ext. 9400 (Colombia)
jackeline.pirajan@scotiabankcolpatria.com

Latam Daily: Colombia's BanRep Releases Minutes; Exports Surge in June

- **Colombia: BanRep sees positive output gap and higher terminal rate; exports rebound**

COLOMBIA: BANREP SEES POSITIVE OUTPUT GAP AND HIGHER TERMINAL RATE; EXPORTS REBOUND

I. BanRep Minutes reveal a majority of Board members see a higher neutral rate and a positive output gap

On Tuesday, August 2, the central released the Minutes of its most recent monetary policy meeting held on Friday, July 29, in which the Board of Directors decided to increase the monetary policy rate by 150 bps in a 6:1 vote, with the lone dissident voting for a 100 bps hike. While the Board was unanimous in the need to continue increasing the monetary policy rate, the vote points to a difference in analytical approaches. On the one hand, the majority has a demand-side approach. The dissenting member, on the other hand, is concerned about the potential negative effect of an aggressive monetary policy in addressing a supply-side shock.

- **The majority voting for a 150 bps hike argued that an aggressive pace of rate increases would make it possible to moderate the magnitude of future hikes, which could reduce the impact of the hiking cycle in the economic activity.** The majority also said that signals of strong domestic demand, including consumer credit increasing above 22% y/y, a high external deficit, a positive output gap, and improvements in the labor market, all point to upside pressures on inflation beyond a supply shock. Additionally, this group highlighted that the neutral real rate is probably higher owing to international financial tightening but also higher domestic risk premium.
- **The Board member who voted for a 100 bps hike, on the contrary, questioned the effectiveness of an aggressive monetary policy to solve a structural supply-side shock.** This member said that higher public spending probably is generating a crowding out effect. At the same time, the member highlighted that the business sector is generating an excess of savings while household spending is strong. That said, this member remarked that higher rates would be more negative than positive in re-establishing the macroeconomic equilibrium.
- **Finally, the Board again affirmed its data-dependent approach for future meetings.**

All in all, the minutes revealed that, despite the Board's concern about inflation dynamics, it is seeing more signals of excess of demand, especially in household consumption. In this regard, the majority seems more focused on demand metrics, while the member who voted for a 100 bps hike is more concerned with the negative impact of higher rates on the business sector (supply side).

Ahead of the September meeting, it will be important to closely monitor signals of strong demand to assess the magnitude of future hikes. For now, the majority group is pointing out that future moves would be lower, but again the data-dependent approach prevails. **At Scotiabank Economics, we are projecting a terminal rate of 9.50% but subject to a strong upside bias, with the actual outcome dependent on the evolution of inflation and growth.**

II. June exports at highest monthly level since March 2012 as mining-related exports rebound

According to the DANE statistical agency data release on August 2, June's monthly exports stood at USD 5.55 bn, up 74.3% y/y (chart 1), rising from May's figure of USD 4.66 bn. In annual terms, traditional (mining-related, and coffee) exports contributed the most to the expansion fueled by higher commodity prices and a strong rebound of coal exports resulting from the resumption in mining operations suspended owing to maintenance. Non-traditional exports also showed a healthy expansion of 21% y/y and remained around historically high levels.

- **Traditional exports were up 120.3% y/y in June (chart 2)**, reflecting higher international commodity prices, but also an annual rebound associated with the low statistical base effect generated by the nationwide strike one year ago for some products such as coffee. Coffee exports rebounded 227.96% y/y, as a result of a statistical base effect. Oil exports expanded by 54.03% y/y on price effects, with a contraction of 5.51% y/y in metric tons, while coal sales increased by 262.98% y/y, with a significant contribution from the exported volume (+69.60% y/y). In monthly terms, coal exports expanded strongly (+125.5% m/m), following the normalization in operations after maintenance.
- **The value of non-traditional exports was USD 1.79 bn (+21.2% y/y) in June**, close to the historical high achieved in the previous month (chart 2 again). Manufacturing exports drove the overall advance in non-traditional goods exports with an expansion of 42.9% y/y, on the back of diverse manufacturing goods (+88.8% y/y), and chemical products exports (+14.6% y/y). In the case of agricultural products (+69.6% y/y), the main contribution came from flower exports (+39.1% y/y), and bananas (+35.0% y/y), also pointing to the effects of higher international prices.

June's exports paint a positive picture. The strong year-over-year increase reflects statistical base effects generated by the nationwide strike one year ago, but also the contribution of increased coal production and higher commodity prices. Non-traditional exports remain a source of good news, and are associated with stronger economic activity in Colombia's main trading partners as well as higher international prices. We estimate the 2022 current account deficit will be around USD 17 bn, which is similar to the level observed in 2021. As a percentage of GDP, however, the deficit would represent around 5% or less given expected robust economic activity. That said, a high external deficit would limit the potential of the Colombian peso to appreciate strongly.

Chart 1

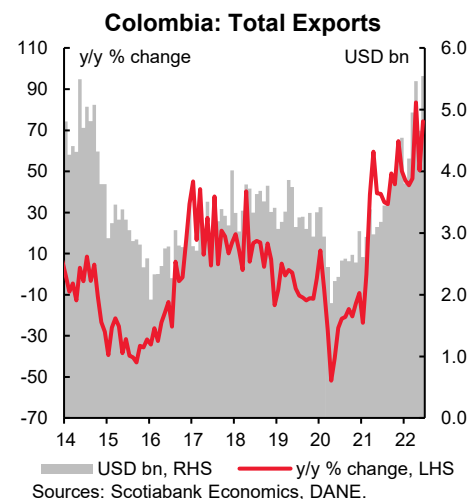
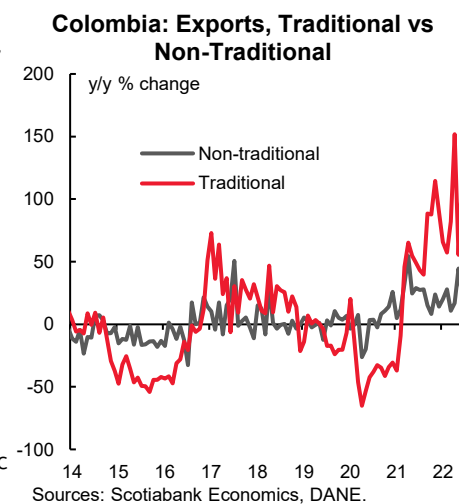


Chart 2



—Sergio Olarte, Maria (Tatiana) Mejía & Jackeline Piraján

This report has been prepared by Scotiabank Economics as a resource for the clients of Scotiabank. Opinions, estimates and projections contained herein are our own as of the date hereof and are subject to change without notice. The information and opinions contained herein have been compiled or arrived at from sources believed reliable but no representation or warranty, express or implied, is made as to their accuracy or completeness. Neither Scotiabank nor any of its officers, directors, partners, employees or affiliates accepts any liability whatsoever for any direct or consequential loss arising from any use of this report or its contents.

These reports are provided to you for informational purposes only. This report is not, and is not constructed as, an offer to sell or solicitation of any offer to buy any financial instrument, nor shall this report be construed as an opinion as to whether you should enter into any swap or trading strategy involving a swap or any other transaction. The information contained in this report is not intended to be, and does not constitute, a recommendation of a swap or trading strategy involving a swap within the meaning of U.S. Commodity Futures Trading Commission Regulation 23.434 and Appendix A thereto. This material is not intended to be individually tailored to your needs or characteristics and should not be viewed as a “call to action” or suggestion that you enter into a swap or trading strategy involving a swap or any other transaction. Scotiabank may engage in transactions in a manner inconsistent with the views discussed this report and may have positions, or be in the process of acquiring or disposing of positions, referred to in this report.

Scotiabank, its affiliates and any of their respective officers, directors and employees may from time to time take positions in currencies, act as managers, co-managers or underwriters of a public offering or act as principals or agents, deal in, own or act as market makers or advisors, brokers or commercial and/or investment bankers in relation to securities or related derivatives. As a result of these actions, Scotiabank may receive remuneration. All Scotiabank products and services are subject to the terms of applicable agreements and local regulations. Officers, directors and employees of Scotiabank and its affiliates may serve as directors of corporations.

Any securities discussed in this report may not be suitable for all investors. Scotiabank recommends that investors independently evaluate any issuer and security discussed in this report, and consult with any advisors they deem necessary prior to making any investment.

This report and all information, opinions and conclusions contained in it are protected by copyright. This information may not be reproduced without the prior express written consent of Scotiabank.

™ Trademark of The Bank of Nova Scotia. Used under license, where applicable.

Scotiabank, together with “Global Banking and Markets”, is a marketing name for the global corporate and investment banking and capital markets businesses of The Bank of Nova Scotia and certain of its affiliates in the countries where they operate, including: Scotiabank Europe plc; Scotiabank (Ireland) Designated Activity Company; Scotiabank Inverlat S.A., Institución de Banca Múltiple, Grupo Financiero Scotiabank Inverlat, Scotia Inverlat Casa de Bolsa, S.A. de C.V., Grupo Financiero Scotiabank Inverlat, Scotia Inverlat Derivados S.A. de C.V. – all members of the Scotiabank group and authorized users of the Scotiabank mark. The Bank of Nova Scotia is incorporated in Canada with limited liability and is authorised and regulated by the Office of the Superintendent of Financial Institutions Canada. The Bank of Nova Scotia is authorized by the UK Prudential Regulation Authority and is subject to regulation by the UK Financial Conduct Authority and limited regulation by the UK Prudential Regulation Authority. Details about the extent of The Bank of Nova Scotia's regulation by the UK Prudential Regulation Authority are available from us on request. Scotiabank Europe plc is authorized by the UK Prudential Regulation Authority and regulated by the UK Financial Conduct Authority and the UK Prudential Regulation Authority.

Scotiabank Inverlat, S.A., Scotia Inverlat Casa de Bolsa, S.A. de C.V., Grupo Financiero Scotiabank Inverlat, and Scotia Inverlat Derivados, S.A. de C.V., are each authorized and regulated by the Mexican financial authorities.

Not all products and services are offered in all jurisdictions. Services described are available in jurisdictions where permitted by law.